

CHILE

ONE OF THE MOST OPEN TRADE POLICIES IN THE WORLD

In the last 12 years, GDP growth has been 3% with 3% annual inflation being number 2 in GDP per capita in Latin America.

It is important to highlight that Chile has one of the most open trade policies in the world, with 29 trade agreements with 65 markets, which represents 67% of the world population and 88% of global GDP.





A GENERAL OVERVIEW OF **SECURITY SECTOR IN CHILE**

/ MAIN INSTITUTIONS AND AGENCIES

POLICE Carabineros Investigaciones (PDI) Gendarmería (1)

FIREFIGHTERS (2)

MINISTRY OF INTERNAL **AFFAIRS &** PUBLIC **SECURITY**

National Office of **Emergencies (ONEMI)**

National Agency of Intelligence (ANI)

INTERNAL AFFAIRS UNDERSECRETARY

Divitions and Units: Internal Affairs

- Public Security (3)
- · Network and IT Security
- Cibersecurity
- Police Management & Modernization (4)
- Safer Stadium (soccer)
- Risk & Emergencies Management
- Internal government (borders crossings)

CRIME PREVENTION UNDERSECRETAR

- National Fund of Public Security
- Support for crime victim
- Crime complait safely
- Urban Improvement & Communal Equipment (PMU)
- National Network in Public Security
- Protected business districts

Other Agencies:

- National Forest Corporation (CONAF): Forest fire prevention and combat.
- National Service of Geological & Mining (SERNAGEOMIN): Volcano monitoring an mining safety.
- · National Seismological Center, University of Chile (5).
- Hydrographic and Oceanographic Service (SHOA), Chilean Navy.

The main body related to the Security sector is the Ministry of the Interior and Public Security, ewhich proposes to the President of the Republic the rules and actions on internal policies aimed at maintaining public order, security and social peace, and promotes and encourages regional, provincial and local development policies.

The fundamental areas of this ministry are the Undersecretary of the Interior and the Undersecretary of Crime Prevention. The Police Force and Investigation Police also report directly to it.

⁽¹⁾ Under administration of Ministry of Justice and human Rights, as prision guards.

⁽²⁾ Under coordination of Division of Risk and Emergencies Management (Internal Affairs Undersecretary).

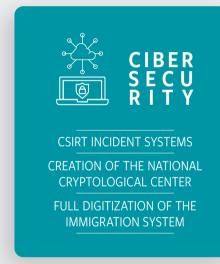
⁽³⁾ Includ's departments of Public Order (police, private security); Organized Crime; Controlled chemical substances; Analysis & Statistics.

⁽⁴⁾ Advices aout administration, finance, investment and other topics related to Carabineros de Chile and Policía de Investigaciones (PDI)

⁽⁵⁾ Provides data and information to ONEMI, SHOA and other institutions.

GOVERNMENTAL PLANS 2020 - 2022

Security is a fundamental pillar for all governments. That is why the Executive is planning to implement various security plans for the coming years.







 Includes the purchase of drones with security cameras, patent reading portals and monitoring centers.

ANNUAL EXPENDITURE & RELEVANT INVESTMENTS US\$M

Notas según presupuesto 2020 de Ministerio del Interior:

- 1. Medios de pago electrónicos y uso de TI entre lo más implementados, principalmente por Bancos y Retail.
- Gastos en bienes y servicios, Red de Respaldo de Telecomunicaciones Ejercito de Chile, Capacitación Protección Civil, Red Sismologica, adquisición de máquina, equipos, programas y equipos informaticos, etc.
- 3. Ministerio de Obras Públicas planea licitar el sistema para Tsunamis en el 1º Trimestre del 2021, mientras la adquisición de los equipos de monitoreo de tornados es responsable la Dirección General de Aeronáutica Civil, DGAC (Serían 6 radares de alcance medio (banda C) y dos radares de corto alcance (banda X).
- 4. Gastos Operaciones. Inversiones, adquisiciones nacionales e importaciones.
- Gastos en Bienes (zapatos y vestuariode los brigadistas forestales) y servicios (comoarriendo aeronavescambate de incendios forestales); adquisición de vehículos, máquinas y equipos.
- 6. Se coordinará con el Instituto Sismológico e informa sobre peligros volcanológicos en Chile, en zonas definidas por la autoridad como áreas de peligro a suceptibilidad. Incluye gasto en bienes y servicios, y adquisiciónde máquinas y equipos. En Seg. Minera considera bienes, servicios y compra de prog. Informáticos.
- 7. Gasto e inversiones para Gestión en Seguridad Ciudadana, ANI, Red. Nac. De Seguridad Pública, Calle Segura, Innovación y Tecnología para Prevención del Delito, Seguridad en MI Barrio, Denuncia Seguro, Control Cero Alcohol, Estadio Seguro, Frontera Segura, Violencia Rural, BID Fortalecimiento Seg. Pública, Callo Pública Publica Publica
- 8. Máquinas y equipos, vehículos, equipos y programas infirmáticos; inversión en infraestructura y unidades policiales.





Annual expenditure from national companies (1)	160
Digital Stops MOP Tender (500 points) (called 4th Quarter 2020)	40

RISK PREVENTION		
&	CONTROL	

Acquisitions and investment in the National Emergency Office (ONEMI) (2)	10
Tsunami Warning System and Tornado Monitoring (ONEMI - DGAC) (3)	74
Acquisitions and investments of the Chilean Fire Department (4)	50
Fire Management Program - National Forest Corporation (5)	19
National Volcanic Surveillance Network and the Mining Security Program Sernageomin (6)	3

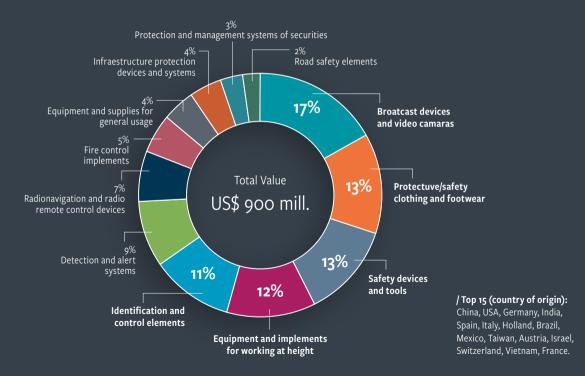


Crime Prevention and other programs of the Interior Ministry and Public Security (7)	34
Acquisition and investment initiatives in Carabineros, PDI, Gendarmería (8)	80

Fuente: Analísis de FISA utilizando el presupuesto 2020 por institución y agencias mencionadas.



MAIN IMPORTS CHILE 2019





SeguridadExpo is the main international event of the sector in Chile, and attracts over 5,000 thousand visitors due to its wide range of technological solutions in the sector and its interesting program of activities. The exhibition is divided into three halls: Public and private security; Industrial Safety, Occupational Health and Biosecurity and; Fire and Natural Disasters.

A GREAT BUSINESS CENTER:

- 6,000 SQM of exhibition for professional visitors
- Wide institutional support public and private sector
- Only comprehensive exhibition of the sector
- Exhibition sectorized in 3 halls
- The power of the face to face with the clients
- To be part of the Security industry
- Power your brand image
- National and international prestige and trajectory
- Wide program of activities

Let's talk!

3 AREAS:

INTERNATIONAL HALL

FIRE & NATURAL DISASTERS

Here are the exhibitors with technologies and equipment for emergency situations, rescue, prevention and risk reduction against threats caused by fire, natural disasters and hazmat. In its 2019 version, companies with products such as thermal cameras, pump cars, hazmat and reservoirs, scale material and ventilation, detection and extinction systems, among others, participated.





3 AREAS:

PRIVATE & PUBLIC SECURITY

In the international hall of Private & Public Security, visitors learn about the various technological innovations that are at the forefront, as well as products related to cybersecurity. In its 2019 version, companies with equipment and services such as communication and tracking systems participated; prevention, alarm display, shielding, detectors. And vehicles such as aircraft, helicopters, boats, police, land and unmanned were exhibited.

















AN EXTENSIVE PROGRAMME OF ACTIVITIES

Visitors of SeguridadExpo are attracted to the exhibition by an ambitious program of activities that takes place within the framework of the exhibition, where they share experiences, challenges and problems in the sector.

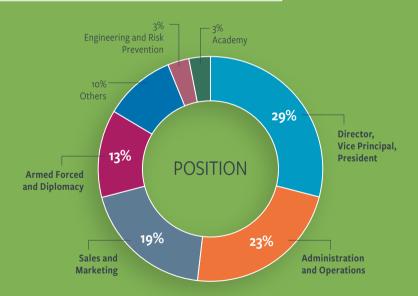
This is the meeting and analysis point for professionals related to public, private and labor security, and related to fire and natural disasters.

The activities that take place on SeguridadExpo are:

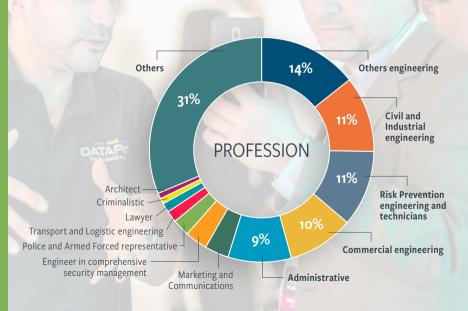
- Security International Congress
- Business Round Tables
- Workshops
- Technical-Commercial Talks
- Demonstrations and Exercises

OUR VISITORS

/ Main figures SeguridadExpo 2019

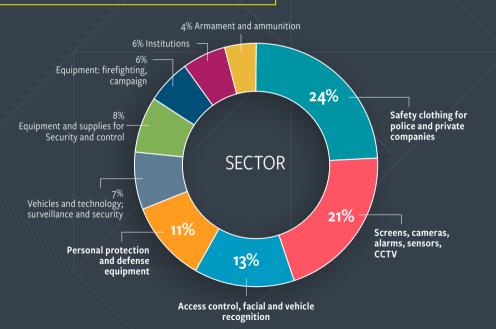


Nearly 5,000 visitors participated in the 2019 version of Seguridad Expo. There, decision makers from public and private institutions interacted with technological innovations and trends that the sector demands, as well as updating and improving their knowledge through the congress program.



OUR EXHIBITORS

/ Main figures SeguridadExpo 2019



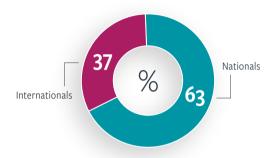
Source: Classification based on ExpoSeguridad 2019 Exhibitors study, Fisa S.A.

FACE TO FACE WITH DECISION MAKERS FROM THE PUBLIC AND PRIVATE WORLD

SeguridadExpo 2021 will offer its exhibiting companies its platforms for dissemination before and during the exhibition, where visitors will learn about the entire range of products and services, new technologies, innovations.

ORIGIN OF EXHIBITORS

/ Exhibiting Companies



/ TOP 5 participating countries



/ Main figures SeguridadExpo 2019

Fuente: Analisis de FISA en dase a Estudio de Satisfacción SeguridadExpo 201







HOW TO PARTICIPATE?

SQM ON EXHIBITION

- Basic Modulated Booth From 9sqm (3x3m)
- Equipped Booth
- Net Area

ENHANCING THEIR PRESENCE!

OFFICIAL SPONSORSHIPS:

- International Exhibition
- International Congress

ADVERTISING SPACES:

- Website Banner
- AD Principal Access
- AD Official Catalog



Referential image from Basic Modulated Booth, subject to modifications.

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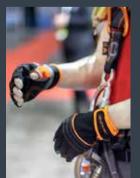












CONNECTED TO THE SECURITY CHALLENGES FOR THE NEW WORLD